

Judgment In Managerial Decision Making 7th Edition

Managerial Decision Making: The Managerial Decision-making Process
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Judgment in Managerial Decision Making
Quantitative Techniques for Managerial Decisions
Emotion, Cognition, and Their Marvellous Interplay in Managerial Decision-Making
Judgment in Managerial Decision Making
Competence and Power in Managerial Decision-making
Managerial Decision Making
Judgement in Managerial Decision Making
A Compendium of Research on Information and Accounting for Managerial Decision and Control in Japan
The Issue of Design in Managerial Decision Making
Managerial Decision Making
Scientific Decision Making in Business
Creativity in managerial decision-making
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Managerial Decision-making
Managerial Decision Making with Technology
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Max H. Bazerman U. K. Srivastava Matteo Cristofaro Max H. Bazerman Frank A. Heller J. Bridge Max H. Bazerman Seiichi Sato Marcus Selart Gregory P. Prastacos Abraham Shuchman cameron michael ford Frank A. Heller Frank A. Heller Rod F. Monger

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managerial decision making mastering the art of confident ethical and strategic choices making decisions is not just a part of management it is management whether you're leading a small team or steering a global organization your ability to make sound timely and strategic decisions defines your impact managerial decision making is your comprehensive guide to sharpening that skill helping you rise above uncertainty bias and pressure to make choices that create lasting success inside this book you'll discover the foundations of decision making build a clear understanding of what makes a decision strong effective and sustainable in the real world rational vs intuitive approaches find the right balance between logic and instinct in both high pressure and strategic scenarios understanding bias and judgment errors identify the subtle cognitive traps that undermine sound thinking and how to overcome them data driven decision making turn raw data into powerful insight that drives performance and precision decision making in crisis situations stay calm and act decisively when stakes are high and time is short the role of ethics in managerial choices make values driven decisions that inspire trust accountability and long term credibility building a decision making culture transform your organization into a hub of collaboration transparency and learning through expertly crafted chapters you'll explore both strategic and tactical decision making learn to manage time within complex processes apply modern tools like ai and scenario planning and continuously improve outcomes through feedback loops whether you are an experienced executive or an aspiring leader this book offers tools frameworks and real insights that grow with you bold leadership starts with better decisions scroll up and grab your copy today

rather than present decision making strictly as a quantitative science this text views it as a multidimensional process involving values psychology sociology social psychology and politics using a process model a focus on the process of a decision rather than the outcome the book presents a variety of perspectives useful for making and evaluating decisions in all kinds of organizations

behavioral decision research provides many important insights into managerial behavior from negotiation to investment decisions the authors weave behavioral decision research into the organizational realm by examining judgment in a variety of managerial contexts embedded with the latest research and theories managerial decision making 8th edition gives students the opportunity to understand their own decision making tendencies learn strategies for overcoming cognitive biases and become better decision makers

this book is designed to serve as a text for management economics accountancy chartered and cost accountancy and commerce students the book covers concepts illustrations and problems in statistics and operations research part i deals with statistical techniques for decision making part ii studies various operations research techniques for managerial decisions the book contains illustrations and problems drawn extensively from various functional areas of management viz production finance marketing and personnel which are designed to understand real life decision making situations in order to make the book self contained all relevant mathematical concepts and their applications have been included to enhance the understanding of the subject matter by the students belonging to different disciplines the approach adopted in this book both in statistics and operations research is conceptual rather than mathematical hence complicated mathematical proofs have been avoided this book would be an ideal reference to executives computer professionals industrial engineers economic planners and social scientists the other books by the same authors are operations research for management and business statistics

how do affect cognition and their interplay influence managerial decision making at the individual group and organizational levels how can these influences be fostered or reduced this book conceptually and empirically answers such questions and considers important theoretical issues for future research about the complex functioning of the human mind in managerial decision making

author is a leading theorist in negotiation and decision making

the purpose of this book is to help people make better decisions a critical aspect of decision making is intuitive judgement and this book shows how intuition can be a studied and educated attribute it deals with the basis of intuitive judgement the types of errors people make in this activity and means of overcoming such shortcomings while formal decision making methods are also discussed the emphasis is on the unstructured natural way people make judgements and exercise choice which accounts for almost all real decision making activity the book is quite different from standard texts on decision making methodology and standard decisions theory in that it is written from the point of view of a psychologist who recognizes that almost all decisions are based on anticipations people make about the future predictive judgements which lead to choices or decisions largely based on intuition

this book originally published in 1975 is an attempt to bridge the gap between economic theory and business practice by relating the tools of economic analysis to the decision making process itself it is written from a decision making systems analysis viewpoint this approach enables the reader to perceive the integrative nature of the subject matter in relation to the functioning of the business enterprise although the unifying theme of decision making is at the heart of the book where necessary some of the theoretical underpinnings of traditional neo classical theory of the firm are covered

author is a leading theorist in negotiation and decision making

it is argued that the design of decisions is a process that in many ways is shaped by social factors such as identities values and influences to be able to understand how these factors impact organizational decisions the focus must be set on the management level it is the management that shoulders the chief responsibility for designing collective actions such as decisions our propositions indicate that the following measures must be taken in order to improve the quality of organizational decisions 1 the identity of the people involved in organizational decision making affects the quality of decisions and should be taken into account in the design of decisions 2 the decision maker or designer of decisions should engage the members of an organization to create a shared vision 3 getting the members of an

organization to express and share common values should improve the decision making process 4 being able to socially influence the members of an organization or other stakeholders involved as well as letting them participate in the process should improve the quality of decisions

managerial decision making with technology 45 highlights of the literature presents several case studies on the extent of the impact of technology on management activities this work provides discussions arguments and debates on some issues concerning business management technology decision making and automation these issues include the defining of technology and management work improving managerial productivity redefining the decision making process decision support systems artificial intelligence reshaping management s ranks changing the nature of competition and managing technology based change this book will be of value to academicians and management practitioners

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